

CLASSIFICATION **CONFIDENTIAL**  
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 CENTRAL INTELLIGENCE AGENCY REPORT NO.

# INFORMATION REPORT

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COUNTRY Germany (Russian Zone)

DATE DISTR. 8 March 1977

SUBJECT Personnel and T/O at Central  
 Administration for Interzonal  
 and Foreign Trade

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### German Central Administration for Interzonal and Foreign Trade

President Josef Orlopp  
 1. Vice-President Appelt  
 2. Vice-President

#### Presidial Chancellery

Press: Radcl  
 Interpreter: Turan  
 Registrar: Jordan  
 Judiciary: Dr. Ertel

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Division I: Planning and Statistics  
 Chief: Dr. Moldenhauer

Division II: Export  
 Chief: Dr. Unger

Division III: Import  
 Chief: Ehlert  
 Asst. Chief: Dippel

Division IV: Control Division  
 Chief: Dr. Goldmann

Division V: Trade Policy  
 Chief: Herman Makower  
 Asst. Chief: Wandel

Division VI: Trade Representation  
 Chief: Josef Orlopp

Division VII: Commerce  
 Chief: Hentschel

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CONFIDENTIAL in accordance with the  
 letter of 16 October 1978 from the  
 Director of Central Intelligence to the  
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NO CHANGE in CLASS.  
☒ DECLASSIFIED  
 Class. 1

DATE: MAY 3 1978 By: 013

## CENTRAL INTELLIGENCE AGENCY

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Division VIII:      Liaison Staff with SIM      (Location unknown; Divisional  
 seat at Karlsruhe)

Division I

## A. Planning

Section 1      Policy Questions      ~~Frankfurter~~, Dr. Kargel, Lossie

Section 2      Merchandise Groups a-e      ~~Dr. Grohl~~

a. Mining Production      Schulz

b. Machines and Transport Equipment      Raften

c. Electrical, Optical, and Precision  
 Machines      Frl. Jahn, Busacker

d. Iron, Steel, Tin goods      Frl. Silikat

e. Chemistry, Pharmacy, Rubber,  
 and Asbestos      ~~Frl. Malchow~~, Hasselblatt,  
 Fr. Munsinger

Section 3      Merchandise Groups f-i

f. Wood Products, Musical instruments,  
 Games      Dr. Rohde

g. Glass, Ceramics, Paper, Cardboard,  
 Printing Products      Perl

h. Textiles, Clothes, Leather  
 and Leather goods      ~~Paduch~~, Scharfke.

i. Food and Beverages  
 Agriculture and Forestry      Wellach, Köhler

## B. Statistics

Section 4      General Import and  
 Export Statistics      Frl. Bahr, Bocker, Burghardt

Section 5      Special Statistics      Wruck, Seibelt, Luedicke,  
 Orthmann, Faustmann, Schermer,  
 Fr. Letsche

Division IIIImport

Chief:      Ehlert (2. 4469)

Assistant Chief:      Dippel

Section 1      Chemistry      Fr. Treichel

Section 2      Glass, Ceramics, Woods      Sperber

Section 3      Leather, Leather goods      Anker

Section 4      Mining Machinery,  
 Petroleum, Stone and  
 Earthen wares, Current,  
 Water, etc.      Krausser

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Section 5 +) Iron and Steel; Steel and Iron goods; Ores and Castings; Machines, Wheels, Iron, Steel, and Tin goods Krens

Section 6 Ships, Electrical Technical Equipment, Cultural goods, Optics, Precision mechanics Krammer

Section 7 Wood Pulp, Cardboard, Paper, Printing and Reproducing machines Popp

Section 8 Agricultural Equipment, Beverages Häger

+ ) Includes Iron and Steel Office Furniture.

Division VTrade Policy

Chief: Makower

Assistant Chief: Wandel

Inter-zonal Trade Wandel, Matern, Lebell

## Foreign Trade

Benelux, France	Layh (T. 3496)
Switzerland, Italy, Austria	Zander(T. 3467)
Poland, Bulgaria	Dr. Goldmann
USA, Great Britain and Dominions	Dr. Goldmann
Balkans	" " "
Scandinavia	" " "
Market Analysis (Department not yet official)	Trabant

Division VIICommerce

Chief: Henschel

Assistant Chief: Thielemann

Section 1	Inter-zone Commerce	Duns
Section 2	International Commerce	Thielemann
Section 3	Railroad Control	Pietsch

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Section 4	Transport Rates	Gutsch
Section 5	Statistics	Dr. Hofrogge
Section 6	Insurance, Damage Regulation	Dr. Baumgart
Section 7	Travel, Passes, Couriers	Dingelstaedt

Provisional Organization Planof Division III: Export

German Administration for Interzonal and Foreign Trade

Division Chief:

Dr. F. E. Unger

Assistant Division Chief:

Department for Special Orders

(Bernhard Müller)

Specialist for the Division Chief:

Frl. Nawroth

Group A: Export:

Compilation of Individual Export offers and Export Plans;  
Advice of the Mover; Liaison with the Export Division of  
the Administration for Foreign Trade of the SMA.

No. of Main Sections	Products Classification	Chief	Co-worker
1	11 - Agricultural Production 15 - Forestry and Production (without wood) 18 - Production of Fisheries and Land Administration 67 - Foods (exclusive of basic agricultural produce) 68 - Beverages	Holz	
2	21 - Mining Production Equipment 23 - Current, Water, Gas, and Central Heating 25 - Stone and Clay Production 46 - Buna 57 - Asbestos, and Rubber Production	Reichert Schmidt	
3	15 - Lumber 53 - Rough Lumber 54 - Wood Products and Wood Carvings		
4	55 - Wood pulp, Cellulose, Paper and Cardboard 56 - Paper and Cardboard Products, Printing Products and Reproductions	Künath	

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No. of Main Sections	Products Classification	Chief	Co-worker
5	27 - Iron and Steel (including semi-finished goods) 28 - NE-Metal (including semi-finished goods) 29 - Castings		
6	31 - Steel and Metal Structures 32 - Machine construction products (exclusive of textile machines) 33 - Vehicles 34 - Ships and Boats 37 - Optical and Precision Machinery	Zulch	
7	38 - Iron, Steel, Tin, and Metal goods (exclusive of needles) 58 - Synthetic products (exclusive of electro-technical material) 59 - Musical instruments, toys, jewels for technical purposes, jewelry, athletic equipment	Tessky	
11	25 - Pottery 51 - China 52 - Glass and glass products	Hoffmann	
12	32 - Textile machinery 36 - Electro-technical products 58 - Electro-technical material produced from synthetic products 38 - Needles	Schwarz Krüger	
16	63 - Textiles	Hoffman/ Hirseborn	
17	64 - Wearing Apparel		
18	61 - Leather 62 - Leather goods		
21	22 - Petroleum, natural gas, gasolines, cold asphalt, tars, pitch, mineral oils, and fats 41 - Unorganic chemicals and basic materials 42 - Organic chemicals 43 - Chemical-Pharmaceutical products 44 - Synthetic products 45 - Industrial oils and fats, soaps and washing products, cosmetics 46 - Chemical-technical special products (exclusive of Buna) 47 - Other chemical-technical finished products	Judis	
29	Execution of business of the Leipzig Fall Fair	Dr. Gerstner/ Spranger	

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No. of Main Sections	Functions:	Chief	Co-worker
<u>Group B:</u>			
31	Processing of materials on a contract basis, Compensation transactions (exclusive of Denmark)	Wagner	
32	Implementation of individual trade agreements, compensation transactions with Denmark	Kubisch	
33	Execution of inter-zonal business	Vols	
<u>Group C: Auxiliary Section</u>			
41	Policies I Problems concerning export policies (Bonds, Representative provisions, Sequestration questions)	Dr. Gerstner	
42	Policies II Export organizational questions, Moving questions, Economic advice	Dr. Heits	
43	Policies III Responsible for German Central Administration for Industry and Foreign Trade in connection with foreign trades information and correspondence, foreign trade, circulars, transactions with printers	Müller, B	
44	Operative Bookkeeping, Post distribution, etc.	Gumpel	
<u>Group D: (in cooperation with Division III Import)</u>			
51	Settlement questions internal and foreign Foreign Trade Settlements Office	Müller, B	
52	Payment and Credit questions	Zahn	

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